

Maximize the value of your DER asset with Enel X

At **Enel X**, we support businesses on the path towards **carbon neutrality** by developing end-to-end Distributed Generation projects, and that's not all!

Our offering even provides an **innovative and financially advantageous** opportunity to companies that already own a distributed generation asset.

Let Enel X be your **expert Energy Partner**. Continue using your renewable energy while removing your asset from your balance sheet to free up capital to invest in your core business activities.



A tailor-made financial solution for your business

Enel X has established **financial platforms** dedicated to the delivery, maintenance and financing of distributed generation assets and energy efficiency projects on an international scale.

One of Enel X's innovative financing formulas is "**Asset Acquisition**", designed for customers who own distributed generation plants such as PV and C(C)HP, and/or other type of energy efficiency solutions, such as HVAC systems, which are often in need of revamping.

This formula allows them, firstly, to remove the asset from their balance sheet; secondly, to **maximize the asset's efficiency** throughout its lifetime; and lastly, to **relieve** customers **of the burden of asset maintenance and costs**, which will now be handled and financed by Enel X.

So, we make sure our customers continue to promote sustainable practices without incurring any significant capital outlays.

↩ Our Formula

- › Using investments from its financial platforms, Enel X offers immediate payment when purchasing the customer's plant.
- › The client continues to benefit from the plant and the energy, while being billed only for the service received or the energy used (Energy as a Service formula, EaaS).
- › The customer takes the asset off its balance sheet, leaving management and maintenance costs and liability to Enel X.
- › The customer can redeem the plant at any time.
- › At the end of the contract, the plant remains the property of the customer.

✍ What's included in the Contract

- › Design and testing.
- › Revamping of the existing plant (supply and installation).
- › Presentation of authorization permits to relevant entities.
- › Energy Management solution.*
- › Regular maintenance.
- › Disposal or reuse of existing panels for PV (second life).

***Enel X Energy Management** (EM) solution, supports the detection, analysis and control of energy expenditures through real-time collection and analysis of consumption data from all the clients' equipment to identify actions that optimize energy use and improve sustainability performance. The software constantly monitors multiple sites in real-time, generating in-depth benchmarks and reports on problems encountered and their underlying causes, as well as on any examples of inefficient consumption.

Benefits

- › Benefit from **revamped plants** without any immediate capex outflows.
- › Take the asset off your balance sheet and **free up capital** for investments in other projects.
- › Receive an **immediate cash injection** from the sale of the plant.
- › **Be free of** the **costs and burden** of managing the plant.
- › Gain the **peace of mind** needed to carry out your core business activities.
- › Benefit from a **more efficient plant** that **reduces** electricity **consumption and costs**.
- › Keep driving business success with a strong **Corporate Social Responsibility initiative**.

Identify **new opportunities for energy savings** with Enel X by your side and discover our additional services to **further capitalize** on the inherent value of your asset.

The benefits don't end here...

Did you know that your on-site generation plant can also drive a **new revenue stream** for your business? Enroll now in a **Demand Response** program and **receive payments** to keep the electric network stable with Enel X, **global leader** in Demand Response and **trusted energy partner** of commercial and industrial businesses.

*Discover how to unlock further value
for your business with our solutions*

